

-Territories Available Nationwide-

Job Title: Regional Sales Vice President/Retirement Income Products

Company/Product Profile:

Outer Banks Financial LLC is an innovative, hard-charging product development and distribution firm, created and led by a 17-year industry veteran actuary. Our first product, the MNL Vector Series® Variable Annuity, provides an open architecture investment and rider chassis feverously sought after by select Independent Financial Planners, Registered Investment Advisors/Reps and Agents. Vector is underwritten by a joint venture with Midland National Life, an A.M. Best A+ rated insurer owned by \$30 billion Sammons Financial Group. Featuring over 50 ProFunds® subaccounts, more than any other Variable Annuity, Vector's success is attributed to its unsurpassed investment choices, unrestricted trading platform, post-issue Living Benefit riders, five Death Benefit riders, and zero CDSC option. In addition to our Vector Series® Variable Annuity, we have several state-of-the-art products under development. The next product to be released in early 2008 is our proprietary Mutual Fund of ETFs which offers a unique Retirement Income guarantee. This new product will be underwritten by a major investment bank and will be the first of its kind in the all-important Baby Boomer Retirement Income market.

The Position/Compensation:

The Regional Sales Vice President position consists of a specific territory that is commensurate with his/her desired location and revenue objectives, subject to availability. The typical territory offers an exceptional upside earnings potential of \$300k - \$400k+ per year, achievable within a few years of development based upon prior results. Due to the generous pay-out rate, very little if any up-front or on-going dollar support is available. The most successful candidates are those who are looking for a long term "territory ownership" opportunity. In addition to compensation from your immediate territory, a nationwide referral program is in place. This position, which is within a think tank environment, is best suited for those who can sustain a sales cycle at start-up of 90-120 days. Specific duties include converting existing relationships into revenue and developing greenfield opportunities as well. You must be willing and able to meet with 15-20 qualified advisors/ reps per week within a territory rotation travel plan. You must also be technologically oriented, possess superior presentation/sales skills, have significant investment knowledge, familiarity with Variable Annuities, and have the desire to work in close concert with internal guidance and assistance. Existence of strong relationships in the FINRA Broker-Dealer market is important, but not required. FINRA Series 6 and 63 licenses are required.

For Immediate Confidential Consideration, Contact (please include a resume and cover letter):

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